



## Nicolas MORICEAU-GOMEZ -

nicolasmoriceaugomez@gmail.com

### Animateur

- 10 jours de formation par an.

### Training

- 2019 - Business Sustainability Management certificate, University of Cambridge (CISL), UK.
- 2008 - Certified Internal Auditor, The Institute of Internal Auditors.
- 1999 - Bachelor of Law, University of Maine, Le Mans, France.

### Languages

- English.
- French.
- Spanish.

## Afges - Formation Banque-Finance - Animateur

- ESG risk.

### Since 2022 - Moody's ESG Solutions - Paris

- Head of ESG & Climate Strategic Accounts:
  - Built up partnerships across strategic largest banks' business lines for integration of ESG and climate within lending, underwriting, investing including ESG indices construction and regulatory obligations.
  - Smoothly led the business model transformation of green and social capital market product to a new business unit owner.
  - Initiated and nurtured investment banking, exchanges and private equity relationships to build healthy and diversified pipelines.
  - Strategically engaged with companies from operational teams to C-suite level providing insights on ESG and climate solutions to build-up long-term partnerships.

### 2019 Until 2022 - Moody's ESG Solutions (formerly Vigeo Eiris) - Paris

- Global Head of Sustainability Rating Product:
  - Built up a solicited ESG assessment product for corporates and financial institutions.
  - Designed and executed a go-to-market strategy and kick-started and developed the Sustainability Rating solution commercial traction.
  - Owned sales strategy and execution with product revenue growing 800% in 2 years.
  - Designed and ran a voice of customers' outreach to ensure product features and solution adapted to changing client needs across client segments, use cases and geographies.

### 2017 Until 2019 - Headlink Partners - Consulting firm - Paris

- Manager:
  - Executed and ran the valuation and risk monitoring outsourcing effort for hedge funds managed accounts offered to institutional clients.



**Nicolas MORICEAU-GOMEZ**  
(suite)

## 2016 Until 2017 - BNP Paribas Securities Services – Market and Financing Services – Paris

### Business manager:

- Orchestrated and led collaboration between Securities Services and Asset Management and Investment Banking units.

## 2012 Until 2016 - BNP Paribas Investment Partners – CEO Office – Paris

### Business manager:

- Successfully structured and managed MIFID II programme: €10M budget and €100M revenues.
- Analyzed market trends and competitors to provide highly scrutinized insights to the Executive team.

## 2007 Until 2012 - BNP Paribas – Inspection Générale reporting to Group CEO – Worldwide

### Inspector:

- Led teams of inspectors and designed and provided training on audit methodology including on unchartered topics.
- Successfully managed / collaborated within multi-skilled and multi-cultural teams.